TMRC 2018 industry survey. 08/12/18

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Survey this year 1/2

Survey of opinions on technology intercepts for HDD and MRAM industry.

* 1. Describe your affiliation ?	Survey issued in 2 waves:
O HDD Industry Member	 First survey: up to day before conference start. This preview summary
MRAM Industry Member	
Academia	 Second survey: issued Thursday morning of conference.
O Vendor	
Other	•Goal: look at change in perspectives due to meeting.

* 2. What is the Maximum Areal Density Capability expected for Perpendicular/Shingled/Two dimensional - magnetic recording extensions?

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3. What is the expected Year of Technology introduction to HDD Products ?

	2018	2019	2020	2021	2022	2023	2025	2027	2029	Never
BPM	\bigcirc									
HAMR	\bigcirc									
MAMR	\bigcirc									
HDMR(BPM+HAMR)	\bigcirc	0	0	0	0	0	0	\bigcirc	\bigcirc	\bigcirc

Survey this year 2/2

MRAM questions....

4. What is the expected STAND_ALONE MRAM capacity (Megabits) per chip in 2020?

256 Mb	512Mb	1 Gb	2 Gb	4 Gb	N/A
0	\bigcirc	\bigcirc	0	0	\bigcirc

5. What is the expected EMBEDDED MRAM capacity (Megabits) per chip in 2020

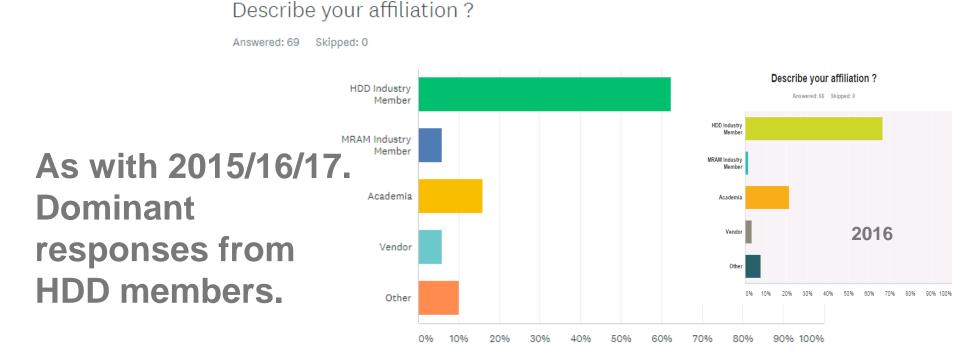
256 Mb	512Mb	1 Gb	2 Gb	4 Gb	N/A
0	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc

6. What is the expected NAND capacity (Gigabits) per chip in 2020?

1000 Gb	2000 Gb	3000 Gb	5000 Gb	10,000 Gb	N/A
0	0	0	0	\bigcirc	\bigcirc

TMRC 2018 _ Part 1: pre conference Survey

Population of respondents up to 08/08/2018 (pre conference)

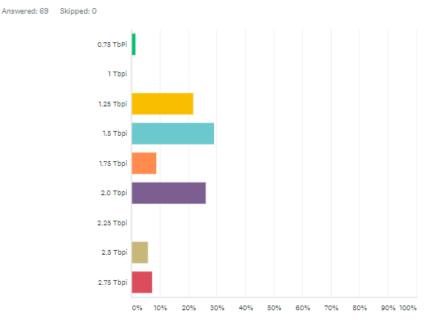


ANSWER CHOICES	 RESPONSES 	•
 HDD Industry Member 	62.32%	43
 MRAM Industry Member 	5.80%	4
✓ Academia	15.94%	11
✓ Vendor	5.80%	4
✓ Other	10.14%	7
TOTAL		69

Maximum ADC

•Median of 1.5Tb/inch² +/-0.25, mean of 1.75 Tb/inch²
•A few optimistic voters for 2.5 Tb/inch², and above.
•Bimodality between Academia and Industry (lower mode for industry)
•Pattern very similar to 2016

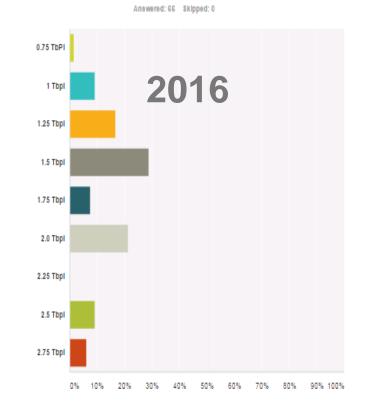
What is the Maximum Areal Density Capability expected for Perpendicular/Shingled/Two dimensional - magnetic recording extensions?



ANSWER CHOICES	 RESPONSES 	•
▼ 0.75 TbPi	1.45%	1
▼ 1 Tbpi	0.00%	0
▼ 1.25 Tbpi	21.74%	15
▼ 1.5 Tbpi	28.99%	20
▼ 1.75 Tbpi	8.70%	6
✓ 2.0 Tbpi	26.09%	18
✓ 2.25 Tbpi	0.00%	0
✓ 2.5 Tbpi	5.80%	4
✓ 2.75 Tbpi	7.25%	5
TOTAL		69

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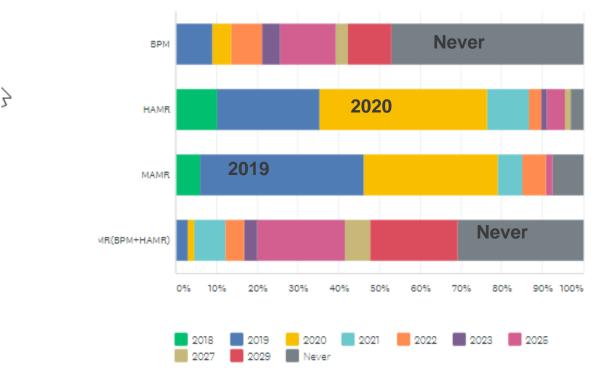
What is the Maximum Areal Density Capability expected for Perpendicular/Shingled/Two dimensional magnetic recording extensions?



Technology Survey- before conference

What is the expected Year of Technology introduction to HDD Products ?

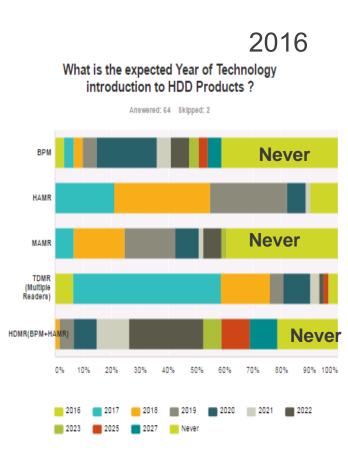




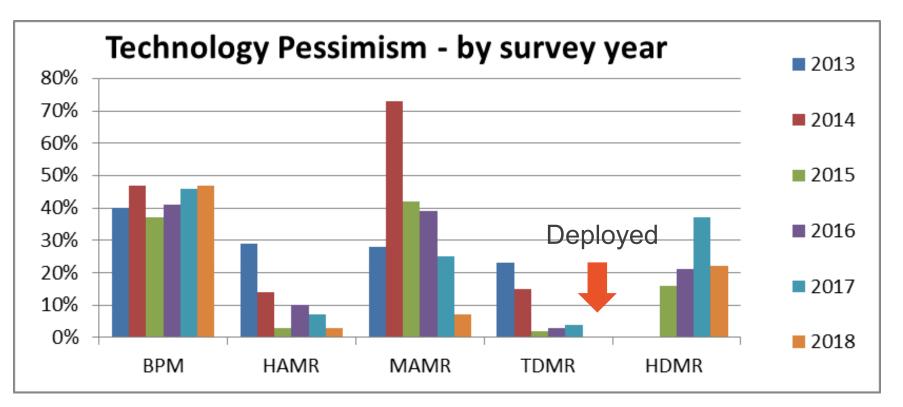


But reduction first appeared 2017 TMRC. BPM/Heated Dot remains pessimistic

Focus in next slide on specific fraction of people that think a technology will not work



Technology pessimism: Compare 2018 with 2017-2013



From left to right..

•BPM appears stable and poor.

•HAMR confidence steady improved.

•MAMR hit a bad patch 2014, started recovery in 2016-2017, and significantly improved this year.

•TDMR Launched 2017 into product – so removed 2018.

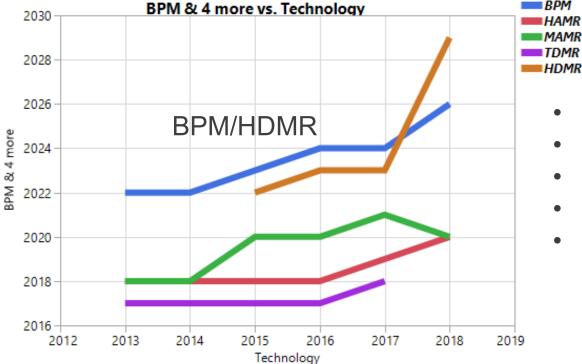
•HDMR confidence – higher than BPM but still poor and variable.

Technology	BPM	HAMR	MAMR	TDMR	HDMR
2013	40%	29%	28%	23%	
2014	47%	14%	73%	15%	
2015	37%	3%	42%	2%	16%
2016	41%	10%	39%	3%	21%
2017	46%	7%	25%	4%	37%
2018	47%	3%	7%		22%

Technology Introduction year

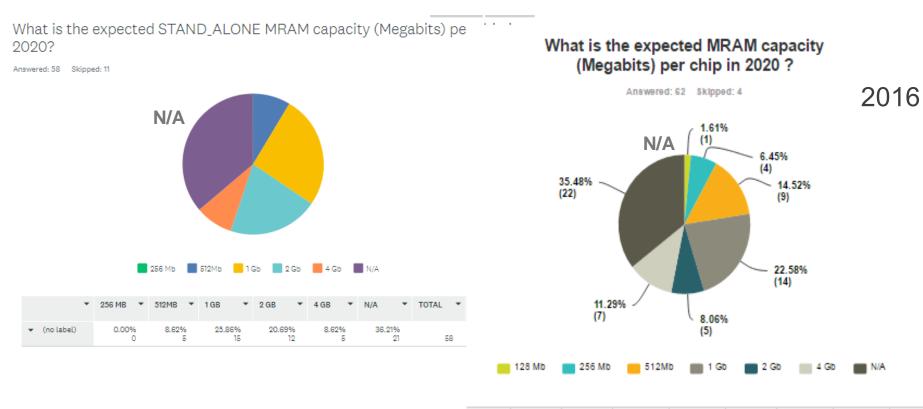
Technology	BPM	HAMR	MAMR	TDMR	HDMR
2013	2022	2018	2018	2017	N/A
2014	2022	2018	2018	2017	N/A
2015	2023*	2018	2020*	2017	2022
2016	2024*	2018	2020*	2017	2023
2017	2024*	2019	2021*	2018	2023*
2018	2026*	2020	2020	-	2029*

*Pessimism is high So confidence on introduction year is poor.



- BPM continues to drift.
- HDMR has taken a push out.
- MAMR pulls back.
- HAMR starting to push.
- TDMR Launched 2017

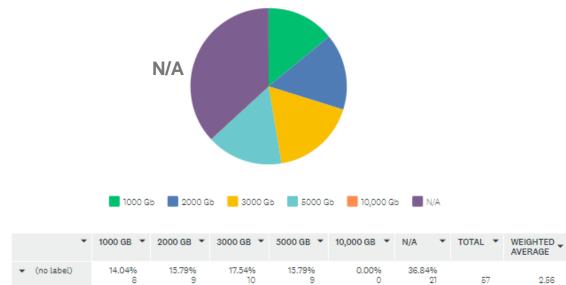
MRAM questions



*	128 Mb ~ (1)	256 Mb (2)	512Mb - (3)	1 Gb (4)	2 Gb (5) -	4 Gb (6) -	N/A 👻	Total 👻
(no label)				22.58% 14		11.29% 7	35.48% 22	62

What is the expected NAND capacity (Gigabits) per chip in 2020?

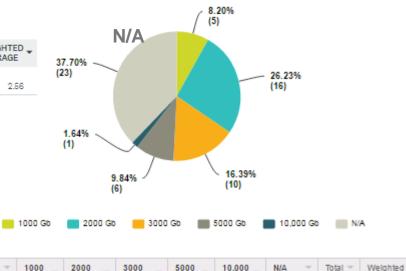
Answered: 57 Skipped: 12



2016

What is the expected NAND capacity (Gigabits) per chip in 2020?

Answered: 61 Skipped: 5

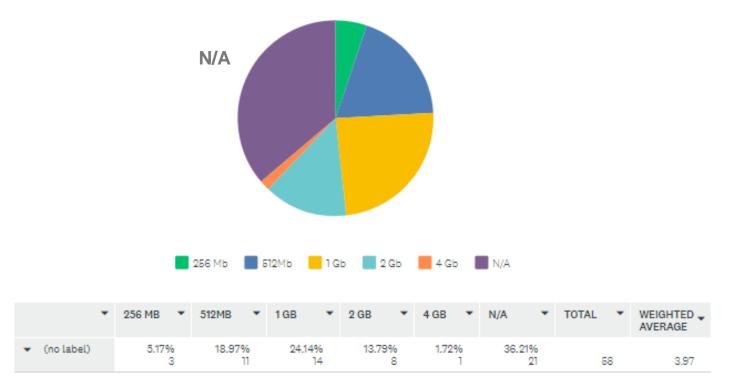


*	1000 - Gb -	2000 -	3000 -	5000 - Gb -	10,000 Gb	N/A	Total 👻	Weighted - Average
✓ (no label)	8.20% 5	26.23% 16	16.39% 10	9.84% 6	1.64% 1	37.70% 23	61	2.53

New MRAM Question this year

What is the expected EMBEDDED MRAM capacity (Megabits) per chip in 2020

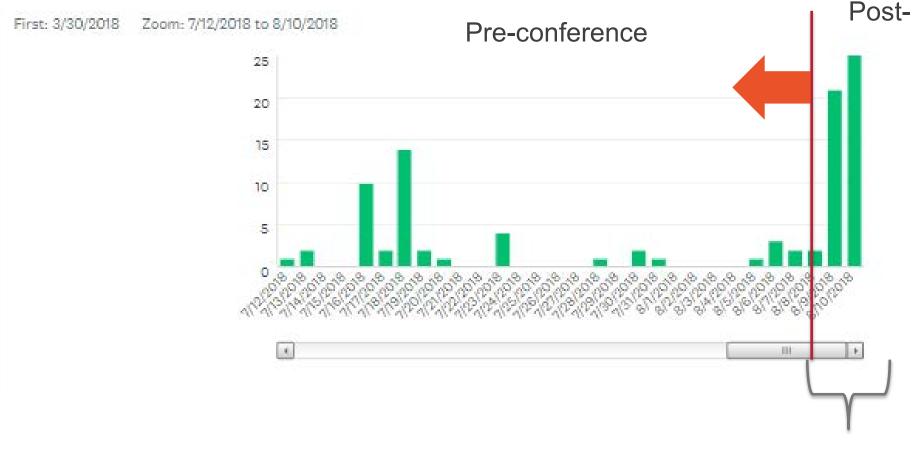
Answered: 58 Skipped: 11



TRMC 2018 Part 2: post conference Survey

Or: "Did we change your mind?"

Reponses vs. time: Defined 8/8/2018 as pre/post boundary.



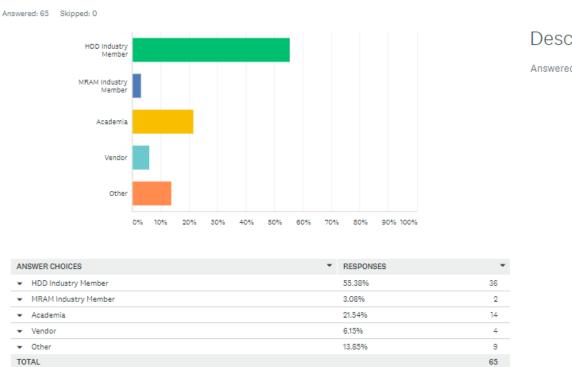
Note: Conference ran 8/8-8/10

Distribution of voters

Post-conference

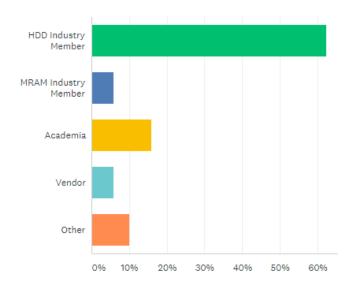
Describe your affiliation?

PRE -conference



Describe your affiliation ?

Answered: 69 Skipped: 0



Similar HDD Industry heavy weighting of response.

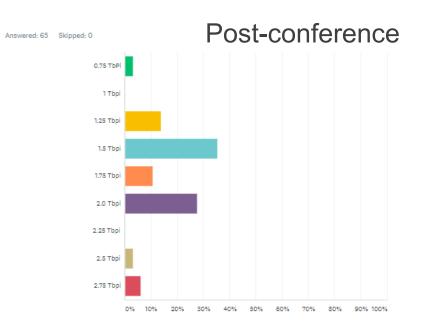
But we <u>do</u> have enough responses from Academia that we can contrast with HDD Which leads to some interesting (unexpected) observations...

Maximum ADC- Pre/Post

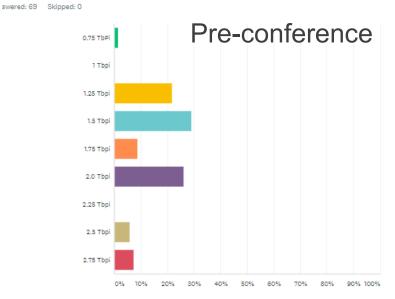
•Median of 1.5Tb/inch² +/-0.25, mean of 1.75 Tb/inch²

•A few optimistic voters for 2.5 Tb/inch^2, and above.

•Bimodality between Academia and Industry (lower mode for industry)- stays...



What is the Maximum Areal Density Capability expected for Perpendicular/Shingled/Two dimensional - magnetic recording extensions?

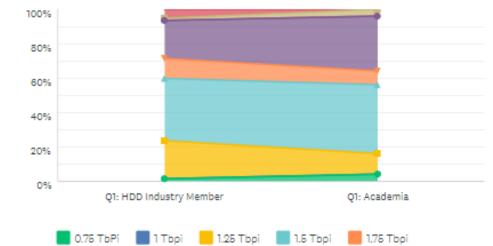


ANSWER CHOICES	▼ RESPONSES	ANSWE	R CHOICES	 RESPONSES 	*
 0.75 ТЬРі (1) 	3.08%	2 💌 0.7	5 TbPi	1.45%	1
 1 Tbpi (2) 	0.00%	0 👻 1 Ti	bpi	0.00%	0
▼ 1.25 Tbpi (3)	13.85%	9 👻 1.25	5 Tbpi	21.74%	15
▼ 1.5 Tbpi (4)	35.38%	23 👻 1.5	Тbpi	28.99%	20
 1.75 Tbpi (5) 	10.77%	7 👻 1.75	5 Tbpi	8.70%	6
 2.0 Tbpi (6) 	27.69%	18 💌 2.0) Tbpi	26.09%	18
 2.25 Tbpi (7) 	0.00%	0 - 2.2	5 Tbpi	0.00%	0
 2.5 Tbpi (8) 	3.08%	2 👻 2.5	Тррі	5.80%	4
 2.75 Tbpi (9) 	6.15%	4 💌 2.75	5 Tbpi	7.25%	5
TOTAL		65 TOTAL			69

Projected ADC – by Group

What is the Maximum Areal Density Capability expected for Perpendicular/Shingled/Two dimensional - magnetic recording extensions?

Answered: 102 Skipped: 0



2.0 Tboi 2.25 Tboi 2.5 Tboi

Academia tends to lean to 2 TBPSI.

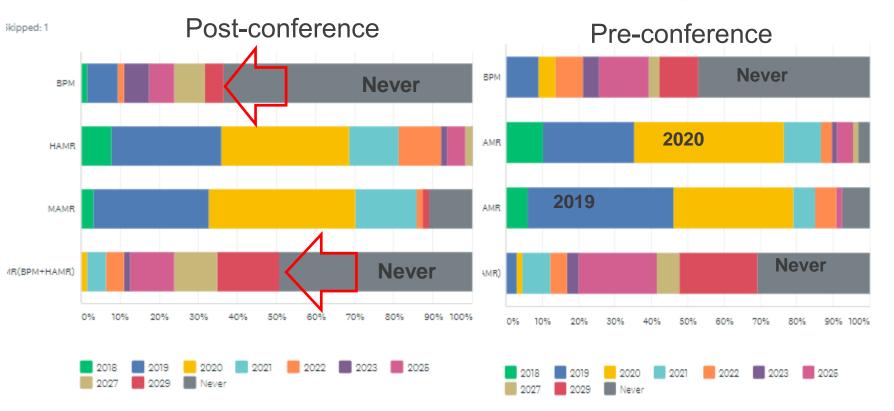
Industry 1.5, or lower.

•	0.75 TBPI • (1)	1 TBPI 🗸 (2)	1.25 TBPI • (3)	1.5 TBPI • (4)	1.75 TBPI • (5)	2.0 TBPI •	2.25 TBPI ▼ (7)	2.5 TBPI ▼ (8)	2.75 TBPI ▼ (9)	TOTAL 🔻
 Q1: HDD Industry Member 	1.30% 1	0.00% 0	22.08% 17	36.36% 28	11.69% 9	22.08% 17	0.00% 0	1.30% 1	5.19% 4	75.49% 77
▼ Q1: Academia	4.00% 1	0.00% 0	12.00% 3	40.00% 10	8.00% 2	32.00% 8	0.00% 0	4.00% 1	0.00% 0	24.51% 25
▼ Total Respondents	2	0	20	38	11	25	0	2	4	102

2.75 Tbpi

Technology Survey- pre vs. post

What is the expected Year of Technology introduction to HDD Products?



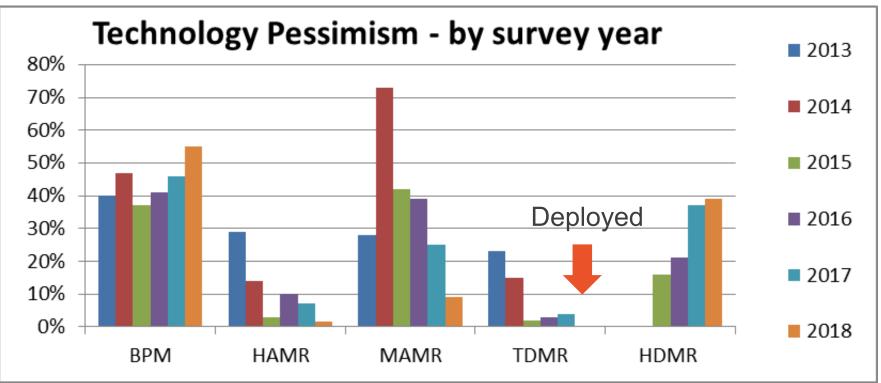
Pessimism post conference for BPM and Sister HDMR (BPM+HAMR) continues to grow, otherwise small changes on MAMR/HAMR.

Breakdown between Academia and Industry



- BPM/HDMR: HDD industry vote is extremely negative.
- HAMR Industry/Academia closely aligned
- MAMR: Disconnect between academia and industry, compared to industry academia is more pessimistic in timing.

Revised: Technology pessimism: Compare 2018 (pre+post) with 2017-2013



From left to right..

•BPM now degrading

•HAMR confidence steady improved.

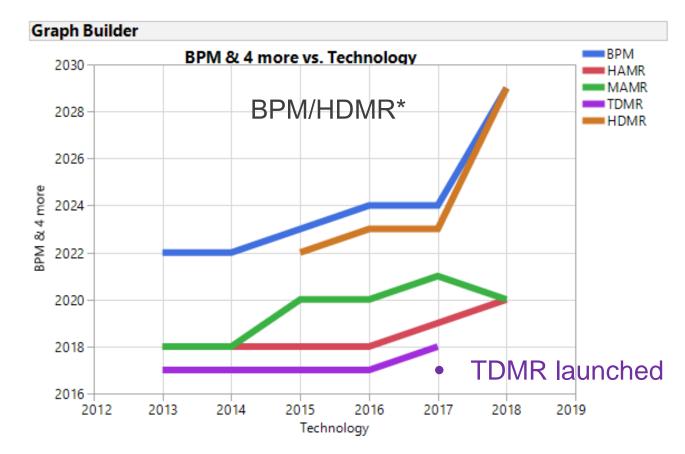
•MAMR hit a bad patch 2014, started recovery in 2016-2017, and significantly improved this year.

•TDMR Launched 2017 into product – so removed 2018.

•HDMR confidence – higher than BPM but degraded last 2 years.

Technology	BPM	HAMR	MAMR	TDMR	HDMR
2013	40%	29%	28%	23%	
2014	47%	14%	73%	15%	
2015	37%	3%	42%	2%	16%
2016	41%	10%	39%	3%	21%
2017	46%	7%	25%	4%	37%
2018	55%	2%	9%		39%

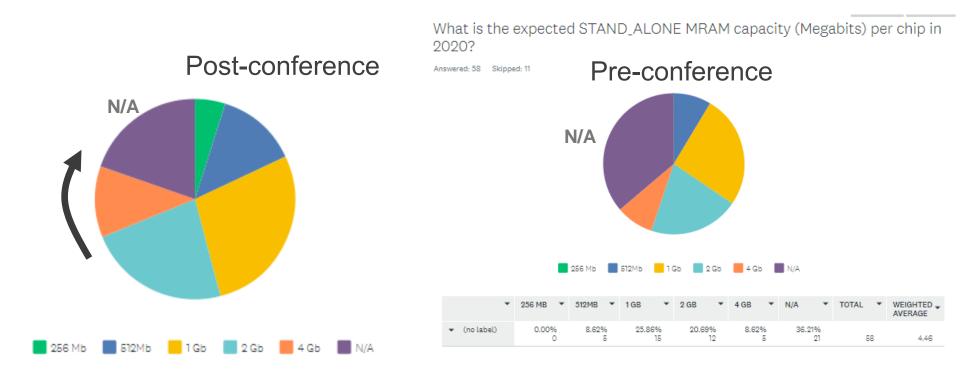
Technology Introduction year (pre and Post)



*Pessimism is high So confidence on introduction year is poor.

- BPM continues to drift.
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- TDMR Launched 2017

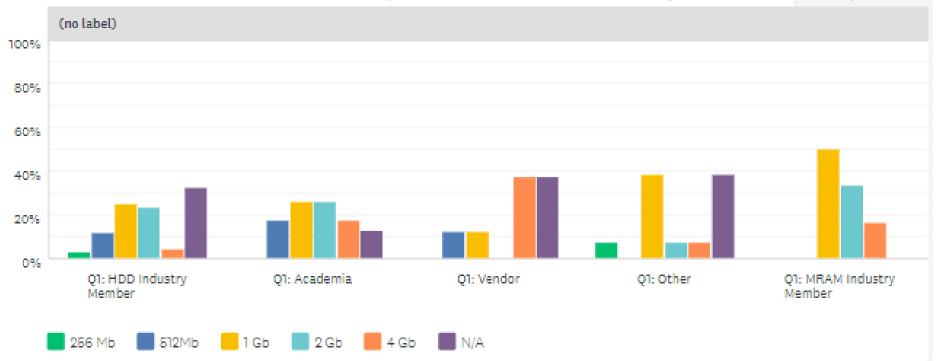
MRAM questions: Stand Alone capacity



Even breakdown between 1Gb and 2 Gb by 2020. Main fractional change is reduction in N/A (was this influenced by Roadmaps shared in the meeting ?)

MRAM questions: Stand Alone capacity

(Pre and Post- due to high "N/A" counts)

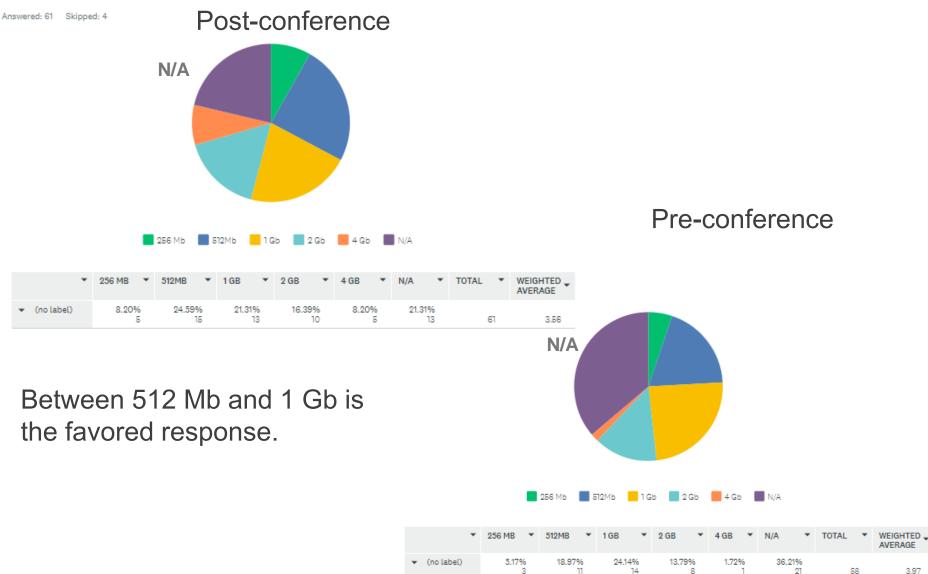


MRAM favors 1 Gb, but low counts

	•	256 MB 💌	512MB 💌	1 G B 🔻	2 GB 🔹	4 GB 🔹	N/A 💌	TOTAL 💌	WEIGHTED - AVERAGE
•	Q1: HDD Industry Member	2.94% 2	11.76% 8	25.00% 17	23.53% 16	4.41% 3	32.35% 22	57.63% 68	4.22
•	Q1: Academia	0.00% 0	17.39% 4	26.09% 6	26.09% 6	17.39% 4	13.04% 3	19.49% 23	4.50
•	Q1: Vendor	0.00% 0	12.50% 1	12.50% 1	0.00% 0	37.50% 3	37.50% 3	6.78% 8	5.00
•	Q1: Other	7.69% 1	0.00% 0	38.46% 5	7.69% 1	7.69% 1	38.46% 5	11.02% 13	4.13
•	Q1: MRAM Industry Member	0.00% 0	0.00% 0	50.00% 3	33.33% 2	16.67% 1	0.00% 0	5.08% 6	4.67

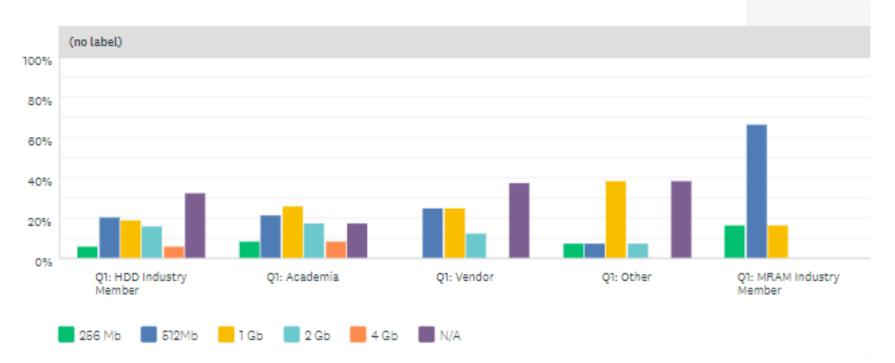
New MRAM Question this year

What is the expected EMBEDDED MRAM capacity (Megabits) per chip in 2020



MRAM questions: Embedded Capacity

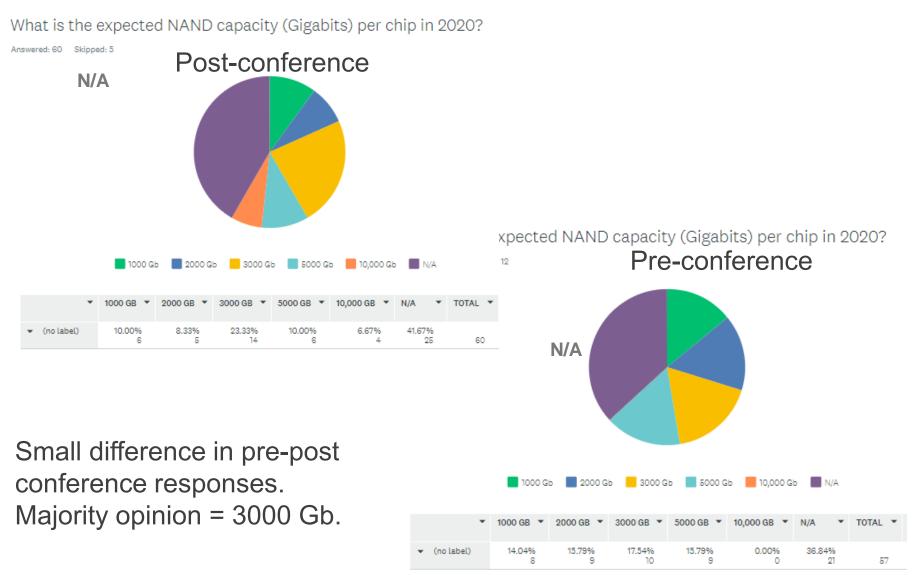
(Pre and Post due to high "N/A" counts)



MRAM favors 512 Mb Clearly

(no	label)								
	-	256 MB 🔻	512MB 🔹	1 GB 🔹	2 GB 🔹	4 GB 🔻	N/A 🔻	TOTAL 🔻	WEIGHTED - AVERAGE
•	Q1: HDD Industry Member	5.88% 4	20.59% 14	19.12% 13	16.18% 11	5.88% 4	32.35% 22	57.63% 68	3.93
•	Q1: Academia	8.70% 2	21.74% 5	26.09% 6	17.39% 4	8.70% 2	17.39% 4	19.49% 23	3.48
*	Q1: Vendor	0.00% 0	25.00% 2	25.00% 2	12.50% 1	0.00% 0	37.50% 3	6.78% 8	4.00
•	Q1: Other	7.69% 1	7.69% 1	38.46% 5	7.69% 1	0.00% 0	38.46% 5	11.02% 13	4.00
•	Q1: MRAM Industry Member	16.67% 1	66.67% 4	16.67% 1	0.00% 0	0.00% 0	0.00% 0	5.08% 6	2.00

NAND capacity per chip



Caveat: (After George Box)

All models are wrong but some are useful



All surveys are wrong, but some are useful



Thank You



